

# FIRED EQUIPMENT DIVISION



**KOCH-GLITSCH**  
FIELD SERVICE



# OUR COMPANY

The Fired Equipment Division of Koch-Glitsch Field Service (KGFS) was developed in 1989 to continue providing the same world class services our customers receive from KGFS' Tower Specialty Group. Our Fired Equipment Division provides the industry with trained professionals and field craftsmen to install or repair *Heaters, Burners, Flares, Thermal Oxidizers, Vapor Recovery Systems, Vapor Combustor Systems, and other Packaged*

## OUR CULTURE

There are ten distinct *principles* which form the foundation for how we conduct our business both internally and externally. Included among these are *honesty, humility, integrity, teamwork* and *relationship building*. These inherent values enable KGFS to provide our customers with superior *service and value*.

## SAFETY

A healthy and safe work environment for all employees and contractors is *mandatory* to the success of our businesses as well as to our families and communities. KGFS employees take *personal responsibility* to work safely and show concern for the health and safety of their co-workers, contractors, and communities. Our *commitment* to safety is evidenced by our annual EMR rating and OSHA incident rates which are consistently among the best in the industry.

## THE COMPLETE PACKAGE

KGFS' Project Services Group provides *value added* benefits including:

- **Project Management** - All projects are assigned a *project manager* who is the *single point of contact* to the customer and is responsible for overall contract execution.
- **Planning and Scheduling** - Microsoft Project, Primavera, Timeline, Kurtz and Steel.
- **Cost Tracking** - Custom designed in-house software for field project cost control provides manhour and budget reports at any given time during the project. The system can be custom tailored to sort data to meet customer specific tracking requirements.





# HEATERS

*Cabin  
Vertical Cylindrical*

- Full Service Turnaround Specialist
- Radiant & Convection Tube Replacement
- Refractory Repair or Replacement
- Installers of Thermbond® Non-Water Based Refractory which Sets Up & Cures in Minutes without Heat
- Casing Repair/Replacement
- Dismantling and Erecting



# BURNERS

*Process  
Boiler  
Duct*

- In-Kind Replacement or Upgrade to Lo-NOx
- Burner Tile Replacement
- Maintenance and Repair
- Installation of Burner Management Systems



## FLARES

*Self-Supported  
Guyed  
Air Assisted*

*Derrick  
Enclosed  
Rental Flares*

- Installation
- Tip Replacement
- Modifications
- Piping
- Knockout Systems

## PACKAGED SYSTEMS

*Vapor Recovery  
Vapor Combustion*

*Sulphur Recovery  
Process Units*

*Thermal Oxidizers*

### Turnkey Installations

- Marine
- Truck Terminals
- Pipelines
- Process Plants





**discover**  
**the possibilities...**

**K KOCH SPECIALTY PLANT SERVICES, INC.**

*Committed to Customer Solutions!*



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## Experience the Turnkey Advantages

*An array of Koch companies such as John Zink, Koch Modular Process Systems, LLC (KMPS), and Optimized Process Design (OPD) produce world class packaged systems and equipment for the Petrochemical and Refining markets. Their extensive research and development and advanced engineering design capabilities enhance KGFS' ability to provide its customers with value added services by offering turnkey solutions which address both equipment and installation needs. KGFS is the only specialty contractor worldwide with this type of integrated corporate relationship, resulting in the following benefits:*

- Single point responsibility from concept to completion
- Constructability reviews by KGFS field supervisors and equipment engineers assure mechanical designs best suited for fast and safe installations
- Less downtime
- Turnaround efficiency through a single project management team
- Tolerance and specification awareness resulting in the highest quality installations for proper equipment performance
- Quick access to hardware and replacement parts
- Single supplier/installer contract means less administration for the client
- Coordinated communications and problem solving around the clock



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